

# Lehigh Valley Music Teacher's Association

## STATEMENT OF ACTIVITY COMPARISON

July 2019 - June 2020

	TOTAL	
	JUL 2019 - JUN 2020	JUL 2018 - JUN 2019 (PY)
<b>Revenue</b>		
41000 Revenue Income		
41100 Student Activities Fees		
41110 Achievement Awards Auditions	4,097.00	4,097.00
41120 Opera Bus Trip	1,480.00	1,750.00
41130 Student Trip	2,002.00	1,857.00
41140 Dorothy Sutton Festival	1,896.00	1,879.00
41150 Playathon	9,105.00	9,339.24
<b>Total 41100 Student Activities Fees</b>	<b>18,580.00</b>	<b>18,922.24</b>
<b>Total 41000 Revenue Income</b>	<b>18,580.00</b>	<b>18,922.24</b>
42000 Support Income		
42100 Membership Dues	337.00	350.00
42300 Contribution Income		
42330 Individual Donations	100.00	
<b>Total 42300 Contribution Income</b>	<b>100.00</b>	
<b>Total 42000 Support Income</b>	<b>437.00</b>	<b>350.00</b>
<b>Total Revenue</b>	<b>\$19,017.00</b>	<b>\$19,272.24</b>
<b>GROSS PROFIT</b>	<b>\$19,017.00</b>	<b>\$19,272.24</b>
<b>Expenditures</b>		
52000 Activities Expense		
52050 Achievement Awards Auditions		
52051 Postage		31.40
52052 Printing/Stationery Supplies		
52052.2 Supplies	31.95	28.37
<b>Total 52052 Printing/Stationery Supplies</b>	<b>31.95</b>	<b>28.37</b>
52053 Refreshments and Lunches	91.17	82.84
52054 Secreterial Services	250.00	250.00
52055 Awards		
52055.1 Certificates	99.64	72.72
52055.2 Ribbons	589.95	1,139.95
52055.3 Seals	23.29	22.96
52055.4 Trophies	131.50	172.00
<b>Total 52055 Awards</b>	<b>844.38</b>	<b>1,407.63</b>
52058 Judges	1,725.00	1,725.00
<b>Total 52050 Achievement Awards Auditions</b>	<b>2,942.50</b>	<b>3,525.24</b>

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## STATEMENT OF ACTIVITY COMPARISON

July 2019 - June 2020

	TOTAL	
	JUL 2019 - JUN 2020	JUL 2018 - JUN 2019 (PY)
52060 Playathon		
52060.1 Advertising	448.00	448.00
52065 Equipment Rent	106.00	125.00
52066 Gift Certificates-Disbursement	175.00	175.00
52067 Honorarium		300.00
<b>Total 52060 Playathon</b>	<b>729.00</b>	<b>1,048.00</b>
52070 Dorothy Sutton Perf. Festival		
52073 Refreshments and Lunches	55.97	88.49
52074 Secreterial Services	200.00	200.00
52075 Awards		
52075.2 Ribbons	88.82	119.50
<b>Total 52075 Awards</b>	<b>88.82</b>	<b>119.50</b>
52078 Judges	925.00	925.00
52079 State Fees	228.00	236.00
<b>Total 52070 Dorothy Sutton Perf. Festival</b>	<b>1,497.79</b>	<b>1,568.99</b>
52100 Student Activities Expense		
52115 Opera Expenses		320.00
52116 Student Symphony Trip	2,052.00	1,835.00
52130 Bus Expenses		
52131 Bus Rental	2,406.00	2,319.00
52132 Driver Tip	200.00	200.00
<b>Total 52130 Bus Expenses</b>	<b>2,606.00</b>	<b>2,519.00</b>
52160 Scholarships (LVMTA)		
52161 Judges for Scholarships	400.00	400.00
52165 Distributions		
52166 Student Scholarships/Grants	2,000.00	2,000.00
52168 Summer Camp Scholarships		315.00
<b>Total 52165 Distributions</b>	<b>2,000.00</b>	<b>2,315.00</b>
<b>Total 52160 Scholarships (LVMTA)</b>	<b>2,400.00</b>	<b>2,715.00</b>
<b>Total 52100 Student Activities Expense</b>	<b>7,058.00</b>	<b>7,389.00</b>
52200 Teacher's Activities Expense		
52210 Bldg. Room Rental		1,000.00
52230 Guests/Speakers	300.00	600.00
52230.2 Hotel Expenses		50.00
<b>Total 52230 Guests/Speakers</b>	<b>300.00</b>	<b>650.00</b>
<b>Total 52200 Teacher's Activities Expense</b>	<b>300.00</b>	<b>1,650.00</b>
<b>Total 52000 Activities Expense</b>	<b>12,527.29</b>	<b>15,181.23</b>

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## STATEMENT OF ACTIVITY COMPARISON

July 2019 - June 2020

	TOTAL	
	JUL 2019 - JUN 2020	JUL 2018 - JUN 2019 (PY)
53000 Marketing Expense		
53100 Advertising & Promotion		131.15
53100.1 Newspapers	75.00	
53100.2 Local & Nat. Programs		75.00
<b>Total 53100 Advertising &amp; Promotion</b>	<b>75.00</b>	<b>206.15</b>
53150 Web Site/Computer	107.93	113.93
53200 Mktg. Postage & Delivery	24.75	16.50
53300 Printing & Reproduction		
53300.3 Stationery		10.00
<b>Total 53300 Printing &amp; Reproduction</b>		<b>10.00</b>
53500 Newsletter	100.00	100.00
<b>Total 53000 Marketing Expense</b>	<b>307.68</b>	<b>446.58</b>
55000 General & Admin. Expense		
55100 Office Expense		
55140 Office Supplies		52.83
<b>Total 55100 Office Expense</b>		<b>52.83</b>
55200 Gen. Postage & Delivery		50.00
55700 Professional Fees		
55710 Accounting		271.25
55710.1 Bookkeeping Expenses	243.25	572.40
<b>Total 55710 Accounting</b>	<b>243.25</b>	<b>843.65</b>
<b>Total 55700 Professional Fees</b>	<b>243.25</b>	<b>843.65</b>
55900 Other General & Admin. Expense		
55910 Honorarium/Gifts		90.68
<b>Total 55900 Other General &amp; Admin. Expense</b>		<b>90.68</b>
<b>Total 55000 General &amp; Admin. Expense</b>	<b>243.25</b>	<b>1,037.16</b>
<b>Total Expenditures</b>	<b>\$13,078.22</b>	<b>\$16,664.97</b>
NET OPERATING REVENUE	<b>\$5,938.78</b>	<b>\$2,607.27</b>
Other Revenue		
61000 Other Income		
61100 Interest Income	53.20	58.67
<b>Total 61000 Other Income</b>	<b>53.20</b>	<b>58.67</b>
<b>Total Other Revenue</b>	<b>\$53.20</b>	<b>\$58.67</b>
NET OTHER REVENUE	<b>\$53.20</b>	<b>\$58.67</b>
NET REVENUE	<b>\$5,991.98</b>	<b>\$2,665.94</b>

# Lehigh Valley Music Teacher's Association

## BUDGET VS. ACTUALS: BUDGET 2019 2020 - FY20 P&L

July 2019 - June 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Revenue</b>				
41000 Revenue Income				
41100 Student Activities Fees				
41110 Achievement Awards Auditions	4,097.00	3,900.00	197.00	105.05 %
41120 Opera Bus Trip	1,480.00	1,500.00	-20.00	98.67 %
41130 Student Trip	2,002.00	3,300.00	-1,298.00	60.67 %
41140 Dorothy Sutton Festival	1,896.00		1,896.00	
41141 DSPF - Local		1,900.00	-1,900.00	
<b>Total 41140 Dorothy Sutton Festival</b>	<b>1,896.00</b>	<b>1,900.00</b>	<b>-4.00</b>	<b>99.79 %</b>
41150 Playathon	9,105.00	7,200.00	1,905.00	126.46 %
<b>Total 41100 Student Activities Fees</b>	<b>18,580.00</b>	<b>17,800.00</b>	<b>780.00</b>	<b>104.38 %</b>
<b>Total 41000 Revenue Income</b>	<b>18,580.00</b>	<b>17,800.00</b>	<b>780.00</b>	<b>104.38 %</b>
42000 Support Income				
42100 Membership Dues	337.00	600.00	-263.00	56.17 %
42300 Contribution Income				
42330 Individual Donations	100.00		100.00	
<b>Total 42300 Contribution Income</b>	<b>100.00</b>		<b>100.00</b>	
<b>Total 42000 Support Income</b>	<b>437.00</b>	<b>600.00</b>	<b>-163.00</b>	<b>72.83 %</b>
<b>Total Revenue</b>	<b>\$19,017.00</b>	<b>\$18,400.00</b>	<b>\$617.00</b>	<b>103.35 %</b>
<b>GROSS PROFIT</b>	<b>\$19,017.00</b>	<b>\$18,400.00</b>	<b>\$617.00</b>	<b>103.35 %</b>
<b>Expenditures</b>				
52000 Activities Expense				
52050 Achievement Awards Auditions				
52051 Postage		25.00	-25.00	
52052 Printing/Stationery Supplies				
52052.1 Photocopies		120.00	-120.00	
52052.2 Supplies	31.95	25.00	6.95	127.80 %
52052.3 Stationery		100.00	-100.00	
<b>Total 52052 Printing/Stationery Supplies</b>	<b>31.95</b>	<b>245.00</b>	<b>-213.05</b>	<b>13.04 %</b>
52053 Refreshments and Lunches	91.17	100.00	-8.83	91.17 %
52054 Secreterial Services	250.00	300.00	-50.00	83.33 %
52055 Awards				
52055.1 Certificates	99.64	100.00	-0.36	99.64 %
52055.2 Ribbons	589.95	1,100.00	-510.05	53.63 %
52055.3 Seals	23.29	40.00	-16.71	58.23 %
52055.4 Trophies	131.50	225.00	-93.50	58.44 %
<b>Total 52055 Awards</b>	<b>844.38</b>	<b>1,465.00</b>	<b>-620.62</b>	<b>57.64 %</b>
52058 Judges	1,725.00	2,200.00	-475.00	78.41 %
<b>Total 52050 Achievement Awards Auditions</b>	<b>2,942.50</b>	<b>4,335.00</b>	<b>-1,392.50</b>	<b>67.88 %</b>
52060 Playathon				
52060.1 Advertising	448.00	500.00	-52.00	89.60 %

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## BUDGET VS. ACTUALS: BUDGET 2019 2020 - FY20 P&L

July 2019 - June 2020

		TOTAL		
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
52061 Postage		9.00	-9.00	
52062 Printing/Stationery Supplies				
52062.1 Photocopies		60.00	-60.00	
52062.2 Supplies		15.00	-15.00	
52062.3 Stationery		20.00	-20.00	
<b>Total 52062 Printing/Stationery Supplies</b>		<b>95.00</b>	<b>-95.00</b>	
52063 Refreshments		20.00	-20.00	
52065 Equipment Rent	106.00	150.00	-44.00	70.67 %
52066 Gift Certificates-Disbursement	175.00	230.00	-55.00	76.09 %
52067 Honorarium		300.00	-300.00	
<b>Total 52060 Playathon</b>	<b>729.00</b>	<b>1,304.00</b>	<b>-575.00</b>	<b>55.90 %</b>
52070 Dorothy Sutton Perf. Festival				
52072 Printing/Stationery Supplies				
52072.2 Supplies		40.00	-40.00	
52072.3 Stationery		20.00	-20.00	
<b>Total 52072 Printing/Stationery Supplies</b>		<b>60.00</b>	<b>-60.00</b>	
52073 Refreshments and Lunches	55.97	70.00	-14.03	79.96 %
52074 Secreterial Services	200.00	225.00	-25.00	88.89 %
52075 Awards				
52075.2 Ribbons	88.82	150.00	-61.18	59.21 %
52075.3 Medals/Seals		350.00	-350.00	
<b>Total 52075 Awards</b>	<b>88.82</b>	<b>500.00</b>	<b>-411.18</b>	<b>17.76 %</b>
52078 Judges	925.00	900.00	25.00	102.78 %
52079 State Fees	228.00	300.00	-72.00	76.00 %
<b>Total 52070 Dorothy Sutton Perf. Festival</b>	<b>1,497.79</b>	<b>2,055.00</b>	<b>-557.21</b>	<b>72.89 %</b>
52080 MusikFest Programs				
52082 Printing/Stationery Supplies				
52082.2 Supplies		50.00	-50.00	
<b>Total 52082 Printing/Stationery Supplies</b>		<b>50.00</b>	<b>-50.00</b>	
<b>Total 52080 MusikFest Programs</b>		<b>50.00</b>	<b>-50.00</b>	
52100 Student Activities Expense				
52090 Student Recitals				
52092 Program Printing		20.00	-20.00	
52093 Room Rental		95.00	-95.00	
<b>Total 52090 Student Recitals</b>		<b>115.00</b>	<b>-115.00</b>	
52115 Opera Expenses		350.00	-350.00	
52116 Student Symphony Trip	2,052.00		2,052.00	
52130 Bus Expenses				
52131 Bus Rental	2,406.00	2,400.00	6.00	100.25 %
52132 Driver Tip	200.00	200.00	0.00	100.00 %
<b>Total 52130 Bus Expenses</b>	<b>2,606.00</b>	<b>2,600.00</b>	<b>6.00</b>	<b>100.23 %</b>

# Lehigh Valley Music Teacher's Association

## BUDGET VS. ACTUALS: BUDGET 2019 2020 - FY20 P&L

July 2019 - June 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
52160 Scholarships (LVMTA)				
52161 Judges for Scholarships	400.00	600.00	-200.00	66.67 %
52165 Distributions				
52166 Student Scholarships/Grants	2,000.00	4,500.00	-2,500.00	44.44 %
52167 MTNA Scholarship Fund		2,250.00	-2,250.00	
52168 Summer Camp Scholarships		1,750.00	-1,750.00	
<b>Total 52165 Distributions</b>	<b>2,000.00</b>	<b>8,500.00</b>	<b>-6,500.00</b>	<b>23.53 %</b>
<b>Total 52160 Scholarships (LVMTA)</b>	<b>2,400.00</b>	<b>9,100.00</b>	<b>-6,700.00</b>	<b>26.37 %</b>
<b>Total 52100 Student Activities Expense</b>	<b>7,058.00</b>	<b>12,165.00</b>	<b>-5,107.00</b>	<b>58.02 %</b>
52200 Teacher's Activities Expense				
52210 Bldg. Room Rental		1,000.00	-1,000.00	
52230 Guests/Speakers	300.00	600.00	-300.00	50.00 %
52230.1 Travel Expenses		200.00	-200.00	
52230.2 Hotel Expenses		300.00	-300.00	
52230.3 Meals		100.00	-100.00	
<b>Total 52230 Guests/Speakers</b>	<b>300.00</b>	<b>1,200.00</b>	<b>-900.00</b>	<b>25.00 %</b>
52240 Guest Performers		300.00	-300.00	
52260 Awards/Gifts				
52262 Memorials/Charitable Gifts		200.00	-200.00	
52263 Teacher Awards & Honors		150.00	-150.00	
<b>Total 52260 Awards/Gifts</b>		<b>350.00</b>	<b>-350.00</b>	
52270 Refreshments/Meals		100.00	-100.00	
52280 Supplies		25.00	-25.00	
52290 Other Teacher Activity Exp.		25.00	-25.00	
<b>Total 52200 Teacher's Activities Expense</b>	<b>300.00</b>	<b>3,000.00</b>	<b>-2,700.00</b>	<b>10.00 %</b>
<b>Total 52000 Activities Expense</b>	<b>12,527.29</b>	<b>22,909.00</b>	<b>-10,381.71</b>	<b>54.68 %</b>
53000 Marketing Expense				
53100 Advertising & Promotion				
53100.1 Newspapers	75.00	75.00	0.00	100.00 %
53100.2 Local & Nat. Programs		200.00	-200.00	
53100.3 Local & Nat. Magazines		300.00	-300.00	
<b>Total 53100 Advertising &amp; Promotion</b>	<b>75.00</b>	<b>575.00</b>	<b>-500.00</b>	<b>13.04 %</b>
53150 Web Site/Computer	107.93	165.00	-57.07	65.41 %
53200 Mktg. Postage & Delivery	24.75		24.75	
53300 Printing & Reproduction				
53300.1 Photocopies		40.00	-40.00	
53300.3 Stationery		30.00	-30.00	
<b>Total 53300 Printing &amp; Reproduction</b>		<b>70.00</b>	<b>-70.00</b>	
53500 Newsletter	100.00	100.00	0.00	100.00 %
<b>Total 53000 Marketing Expense</b>	<b>307.68</b>	<b>910.00</b>	<b>-602.32</b>	<b>33.81 %</b>
55000 General & Admin. Expense				

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## BUDGET VS. ACTUALS: BUDGET 2019 2020 - FY20 P&L

July 2019 - June 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
55100 Office Expense				
55140 Office Supplies		30.00	-30.00	
<b>Total 55100 Office Expense</b>		<b>30.00</b>	<b>-30.00</b>	
55200 Gen. Postage & Delivery		20.00	-20.00	
55300 Printing and Reproduction		10.00	-10.00	
55400 Insurance		75.00	-75.00	
55700 Professional Fees				
55710 Accounting				
55710.1 Bookkeeping Expenses	243.25	1,000.00	-756.75	24.33 %
<b>Total 55710 Accounting</b>	<b>243.25</b>	<b>1,000.00</b>	<b>-756.75</b>	<b>24.33 %</b>
<b>Total 55700 Professional Fees</b>	<b>243.25</b>	<b>1,000.00</b>	<b>-756.75</b>	<b>24.33 %</b>
55900 Other General & Admin. Expense				
55910 Honorarium/Gifts		300.00	-300.00	
<b>Total 55900 Other General &amp; Admin. Expense</b>		<b>300.00</b>	<b>-300.00</b>	
<b>Total 55000 General &amp; Admin. Expense</b>	<b>243.25</b>	<b>1,435.00</b>	<b>-1,191.75</b>	<b>16.95 %</b>
56000 Education & Outreach				
56100 Convention Expenses				
56110 Travel		400.00	-400.00	
56130 Lodging		200.00	-200.00	
<b>Total 56100 Convention Expenses</b>		<b>600.00</b>	<b>-600.00</b>	
<b>Total 56000 Education &amp; Outreach</b>		<b>600.00</b>	<b>-600.00</b>	
57000 President's Expenses				
57006 Convention Tuition		400.00	-400.00	
57007 Hotel		800.00	-800.00	
57008 Meals		200.00	-200.00	
57009 Travel		600.00	-600.00	
<b>Total 57000 President's Expenses</b>		<b>2,000.00</b>	<b>-2,000.00</b>	
<b>Total Expenditures</b>	<b>\$13,078.22</b>	<b>\$27,854.00</b>	<b>\$ -14,775.78</b>	<b>46.95 %</b>
NET OPERATING REVENUE	<b>\$5,938.78</b>	<b>\$ -9,454.00</b>	<b>\$15,392.78</b>	<b>-62.82 %</b>
Other Revenue				
61000 Other Income				
61100 Interest Income	53.20	75.00	-21.80	70.93 %
<b>Total 61000 Other Income</b>	<b>53.20</b>	<b>75.00</b>	<b>-21.80</b>	<b>70.93 %</b>
<b>Total Other Revenue</b>	<b>\$53.20</b>	<b>\$75.00</b>	<b>\$ -21.80</b>	<b>70.93 %</b>
NET OTHER REVENUE	<b>\$53.20</b>	<b>\$75.00</b>	<b>\$ -21.80</b>	<b>70.93 %</b>
NET REVENUE	<b>\$5,991.98</b>	<b>\$ -9,379.00</b>	<b>\$15,370.98</b>	<b>-63.89 %</b>